



Problem solvers found here.

Programs Overview

4Q2023



BROKERAGE

BINDING

PROGRAMS

BRECKENRIDGE PROGRAMS

UNDERWRITING EXPERTISE



> Six Underwriting Locations

- Las Vegas, NV: Specialty Contractors - Package, WC
- Denver, CO: Outdoors Program - Package
- Chicago, IL: Cannabis/CBD/Vape - Package
- Dallas, TX: Non-standard Auto - PPA
- Richmond, VA: Specialty Property

> Twenty-four Insurance Professionals

- Five Program Directors
 - over 30 years of average industry experience
 - over 9 years with Breckenridge Programs

BRECKENRIDGE PROGRAMS

LAS VEGAS, NV



> Specialty Contractors Elite & Workers' Comp

– Specialty Contractors Elite program

- Targeted Classes: concrete, electrical, fencing, flooring, general, HVAC, masonry, mechanical, painting, plumbing, water main, sewer main, grading, excavation, street & road construction/paving
- Coverages: property, IM, crime, GL, Auto, WC, Excess
- Territory: AZ, CA, NV, OR, WA

– Workers' Comp

- Targeted Industries: contractors, light manufacturing, retail & wholesale stores, business & professional services, light agriculture
- Territory: countrywide except DE, FL, ME, MT, NJ, NY and monopolistic states

contact:
Cricket Thomas, Exec. VP
e: cthomas@breckis.com
o: 702/275-3606



BROKERAGE

BINDING

PROGRAMS

BRECKENRIDGE PROGRAMS

DENVER, CO



> Outdoors Program

- Targeted Classes: hunting, rod/gun clubs, campgrounds/RV parks, guides/outfitters, resorts/lodges, gun stores, skeet/trap & rifle/pistol ranges, archery ranges
- Coverages: property, IM, crime, GL, Auto, WC, Excess, Cyber, A&H
- Territory: countrywide

> Hunt Lease Online Portal: visit us at www.HuntLeaseBind.com

- Clients & Agents can quote, bind & issue accounts that lease land for hunting from our online portal

contact:
Stephanie Verseman, Sr. VP
e: sverseman@breckis.com
o: 720/495-9015



BROKERAGE

BINDING

PROGRAMS

BRECKENRIDGE PROGRAMS

CHICAGO, IL



> Cannabis/CBD & Smoke/Vape Programs

– Cannabis/CBD program

- Targeted Classes: retailers/dispensaries, cultivators/growers, processors/manufacturers, wholesalers/distributors, medicinal, recreational
- Coverages: property, IM, crime, GL, Equip Breakdown, Prod Liab, Prof Liab, Excess and WC (in select states for dispensaries only)
- Territory: states approved for medicinal and/or recreational purposes

– Smoke/Vape program

- Targeted Classes: smoke, vapor, CBD and ancillary shops
- Coverages: property, crime, GL
- Territory: countrywide except NJ, NY

contact:
Jeff Vick, VP
e: jvick@breckis.com
o: 312/521-8971

BRECKENRIDGE PROGRAMS

RICHMOND, VA



> Specialty Property

- E & S property
 - Targeted Classes: lessor's risk, vacant properties, shopping centers, churches, assisted living, strip malls, medical offices, retail operations, restaurants, light industrial, distributors, warehouse operations
 - Territory: countrywide
- REI program
 - Targeted Class: investor property portfolios – one to four-unit dwellings
 - Coverages: property, GL
 - Territory: countrywide
- Buffer/Excess program
 - Targeted Classes: comm & office buildings, REI schedules, vacant buildings, warehouses, shopping centers, schools, etc.
 - Coverages: property
 - Territory: countrywide
- Wind Deductible Buy Back (WDBB) / Terrorism (TRIA)
 - Targeted Classes: office, retail, multifamily
 - Territory: countrywide

contact:
Michael Marks, Sr. VP
e: mmarks@breckis.com
o: 770/315-5213

BRECKENRIDGE PROGRAMS

DALLAS, TX



> Non-standard Auto

- Minimum limit private passenger auto in Texas
- Distributed exclusively through independent agencies
- Tech driven; mobile apps for insureds
- Visit us at: <https://www.breckgen.com/>

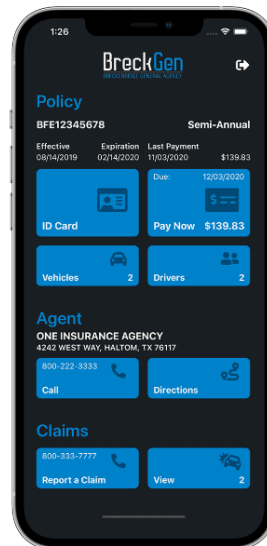
Online tools

You can access your policy and payment information (and more) online or by downloading our BreckGen App for iOS or Android.

Create your account

Once registered, you can quickly access these documents:

- ✓ Personal auto policy
- ✓ Vehicle insurance ID card
- ✓ Consumer Bill of Rights
- ✓ SR-22 Certificate of Financial Responsibility
- ✓ Privacy Policy



contact:
Sheree Davis, Sr. VP
e: sdavis@breckgen.com
o: 940/367-0898

BRECKENRIDGE PROGRAMS

PROGRAM OPPORTUNITIES



- > Breckenridge Insurance Brokerage & Binding
 - Our eyes and ears in the general marketplace
 - Our incubator for program ideas
 - Our platform and proof of concept for program launches
- > Growth of existing carrier partnerships
 - Additional capacity, limits or territory
 - Additional, complementary LOBs
 - New products, programs
- > Growth with new carrier partnerships
 - Existing programs
 - New programs
- > Growth through M&A and talent acquisition

BRECKENRIDGE PROGRAMS

CONTACT INFO



- > Dennis DiCapua, CPL / President, Programs
 - ddicapua@breckis.com
 - o: 469/472-1477
 - c: 214/288-8556
 - www.breckis.com



THANK YOU!